

# Help Wanted: Engineer, Salesman . . . Nautical

The port commission has recommended that a sales promotion department and an engineer be added to the port staff.

An administration recommendation to be considered by the City Council tomorrow night says the proposed reorganization "will provide for greater contact with potential shippers, better port engineering, increased overall internal efficiency and the

manpower to supervise a 24-hour-a-day, seven-day-a-week operation."

Additional cost of the proposed reorganization is estimated at \$723 a month—from \$2,937 a month in payroll to \$3,660 a month. It would be accomplished by reassignment of present personnel and hiring of the engineer.

Not counting clerical help, the present port organization is made up of port director,

traffic-business manager, terminals manager, pier foreman and handyman.

The proposed organization would be port director, operations-sales manager, business manager, port engineer, pier foreman and handyman.

Outlining the port commission's position on the proposal the administration's recommendation says revenue increases so far are "indicative of the normal potential" of the port and that the impact

of the Good Friday earthquake "will greatly enlarge this rate of increase."

It says gross revenue for April exceeded \$100,000 and that POL (petroleum-oil-lubricant) facility revenues are expected to "at least triple" in 1964. Revenue from the new contract carrier should provide at least a 50 per cent increase in that category, it says.

"Although there is insuffi-

cient information at this time to provide a budget forecast for 1964," the recommendation says, "it appears that we should be in the black" this year. However, this is NOT the time for the port staff to sit back and hope we will meet our obligations.

"There is a very large amount of tonnage arriving for the railbelt through Whittier and other Anchorage

terminals. Much of it will be obtained by the activities of Sea-Land (contract carrier) salesmen but there are thousands of tons of materials such as steel and oil exploration in which this enterprising company is not interested.

"It therefore behooves the port to initiate a vigorous campaign to obtain this untapped material. Although plans have been instigated to provide proper facilities, and provisions for more reasonable rates in our tariff have been made, it is ridiculous to expect tonnage to come to the port without a major effort on our part."

"COMPETING" rocks and carriers have sales staffs who are actively soliciting these cargoes. A sales promotion department in the port organization is essential.

"Similarly," the recommendation says of the proposed port engineer, "the enlarged and more active operating areas and facilities of the port require attention. Steps must be taken to provide proper preventive maintenance on the buildings, grounds and equipment of the Municipal Terminal and Industrial Park. The existing facilities' newness is wearing off and demands professional supervision, as will the reconstruction and additions now in progress and scheduled next year."

The report recommends that the proposed changes be approved to be effective June 16.

Anchorage Daily Times 11  
Tuesday, June 9, 1964

## Sales Office Eyed For Port

The Port of Anchorage and the city's Public Works Department will ask the Anchorage City Council to reorganize and reclassify positions in these departments.

The port seeks additional cargoes. The public works department hopes to hold its survey section employees in the face of higher wages salaries elsewhere.

The port's proposal sees the creation of an operations and sales office with a port engineer designation set up.

It will eliminate the present terminals manager post and reassign duties.

The public works department now has one three-man survey crew. Two four-man crews are believed necessary.

Lack of personnel makes it necessary to contract out construction survey, according to Lyman Woodman, acting city manager.

Woodman said the city now is paying "nearly 100 per cent more for survey work than it would if we were using our own people."

Anchorage Daily Times 3  
Saturday, June 6, 1964

## First Richfield Tanker Is Due

The first Richfield Oil Corp. tanker to visit the Port of Anchorage was scheduled to arrive today to discharge a cargo of refined products for another company.

The vessel, U.S.S. Frank A. Morgan, will stop at Nikiski on the return trip to pick up about 125,000 barrels of Richfield's proprietary crude oil from the Swanson River Field. The crude will be delivered to the firm's refinery at Long Beach, Calif.

Anchorage Daily News, Monday, June 29, 1964

## Ships' Names Honor 2 Cities

Sea-Land Services, Inc., has changed the name of its ship SS New Orleans to SS Anchorage and plans are for the ship to put in here today for the first time under its new name.

City councilmen and other officials plan to visit the city port for a ceremony when the SS Anchorage docks and to tour the ship afterward. She is scheduled to dock at 8 a.m. if she can make that tide.

The Anchorage's sistership Mobile will be officially rechristened SS Seattle when she returns to the city from Anchorage.

Anchorage Daily Times 3  
Wednesday, June 24, 1964

## Firms Hired For Drainage, Port Designs

The Anchorage City Council has approved contracts with two local engineering firms for services.

A contract for design of approximately \$1.1 million in improvements at the Port of Anchorage industrial park went to Tryck-Nyman-Hayes, Consulting Engineers. The fee is not to exceed \$21,850.

The firm of Lounsbury-Sleavin-Kelly, Consulting Engineers, was awarded a contract to design approximately \$650,000 of water and storm drainage improvements at a fee of 5.8 per cent of the final estimated construction cost.

Work at the industrial park includes designing grading and drainage of fill areas, determination of utility easement locations, water, sanitary sewer and storm drainage facilities design, laying out streets, designing additional railroad spurs and sidings, and estimating cost of the project.

The water and storm drainage contract includes Forest Park Drive from Northern Lights Boulevard to Esquire Drive, water extension on Spenard Road from Turnagain Boulevard East to Sand Lake Road, water extension on Northwood Drive from 44th to 49th Avenue, water extension on Aspen Drive from Spenard Road to Northwood Drive, water extension on Arctic Boulevard from 30th to 42nd Avenue, water extension on Lake Otis Road from 38th to 46th Avenue, water extension on Boniface Road from Northern Lights Boulevard to Tudor Road.

The Housing and Home Finance Agency has approved \$25,000 in port and \$35,000 in water and sewer improvements planning advances.

2 Anchorage Daily Times Saturday, June 13, 1964



PILINGS PLACED AT PORT

Workmen set pilings into place at the Port of Anchorage municipal terminal as work gets under way on a half-million dollar temporary petroleum handling dock. Work is expected to be completed in about five weeks. Plans call for the temporary facility to later be replaced with a permanent facility.

## LETTERS TO THE EDITOR

Dear Sir:

The resignation of four Anchorage Port Commissioners, Harold Strandberg, Rodney Johnston, Jack Ferguson, and Lyle Anderson, last week was a great disappointment, but no surprise. Each Commissioner has devoted more time and effort to the Port than can be imagined by anyone not closely associated with them.

All were on the Commission prior to the inception of the City Dock and were instrumental in the original financing, construction, and operation of the City's first and only deep water berthing facility.

Long-range plans for expansion, approved years ago under their guidance, have been most valuable in recent weeks when additional berthing and storage space became so essential due to the Great Alaskan Earthquake. Much time and money was saved due to their foresightedness.

In addition to making the City Dock a reality, other significant developments during their tenure are: the construction of the Shell Oil tank farm and associated pipelines for incoming tankers; Trans World Alaska's custom bonded storage yard; the weekly common carrier service of Sea-Land; leasing of land to Texaco Oil for the installation of a fuel tank farm which will be constructed this year; and the creation of the

Port Industrial Park in which the open storage area has been enlarged from less than five (5) acres to more than nineteen (19) acres.

Most important, these Port Commissioners have seen the Port grow from a "white elephant" to a major City Utility — one with severe financial problems that now appear to be resolved due to the greatly increased cargo and petroleum shipments arriving weekly.

All of the outgoing Commissioners have stated, with much justification, that they are proud to have had the association with the Port and have pledged their support in the future.

These gentlemen are to be given official recognition by the Mayor and City Council. The Port Director is also most appreciative for their friendly and effective guidance, their untiring efforts, and a job previously well done.

A. E. Harned  
Port Director

2 Anchorage Daily Times Monday, June 29, 1964



MAYOR TAKES HELM OF SS ANCHORAGE

Mayor George Sharrock together with other city officials donned slickers today to tour the freighter SS Anchorage after the arrival of the Sea-Land, Inc. container vessel, which previously visited Anchorage under the name New Orleans. Showing off the 11,700 gross ton, C-4 ship was Capt. R. J. Satter, right, of Seattle, who instructs Sharrock on holding the helm on the flying bridge. The ship brought 166 containers and 1,100 tons of general cargo into the Port of Anchorage this morning.

22 Anchorage Daily Times  
Saturday, June 27, 1964

## Anchorage To Dock Monday

Sea-Land's vessel Anchorage will put into the Port of Anchorage municipal terminal early Monday.

Formerly the New Orleans, the vessel's name was changed when it was placed on the Seattle to Anchorage weekly run in May.

This will be the first trip for the ship under its new name. The port has planned a welcome ceremony for the vessel at the dock Monday morning. Expected to take part are Mayor George Sharrock, members of the city council and port officials.

The Anchorage's chief officer, Capt. Robert Satter, will conduct the party on a tour of the vessel.