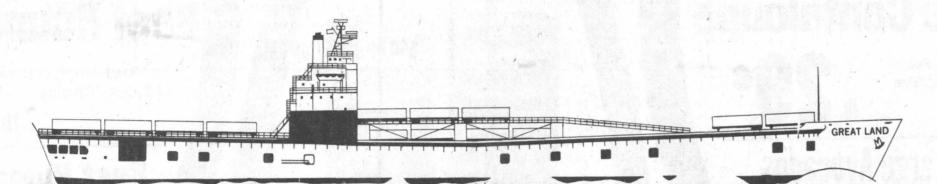
## ALASKA, YOUR SHIP IS READY FOR ITS MAIDEN VOYAGE.



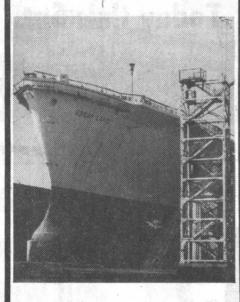
### THE SHAKEDOWN CRUISE IS UNDER WAY

After sea trials and a 12,000 mile trip, the S.S. Great Land will be ready to "go to work." The ship is the largest (790 feet long), the fastest (24 knots) and the most technologically advanced (including heated on and off ramps to prevent icing) trailership in the world. And she was built specifically for the Seattle/Anchorage trade.

Once in service, the S.S. Great Land will be capable of carrying the equivalent of 386 40-foot trailers and 126 automobiles. However, the ship's flexibility is the most important asset. Anything that can be moved over the highway (from house trailers and D9 Caterpillars to milk tankers and telephone poles) can be carried by the S.S. Great Land.

#### THE ANCHORAGE CITY COUNCIL HAS APPROVED A BERTH

We're delighted. And already we've sunk the first piles. The pier facility should be operational by the end of August. In addition, the City has approved an 8.6 acre preferential staging area adjacent to the pier. This area will enable us to maintain a 12-hour turn around capability.



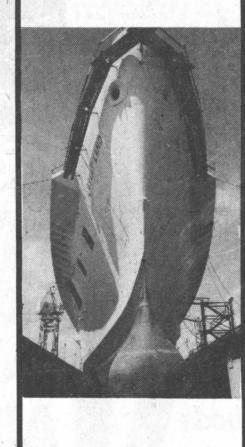
#### THE S.S. GREAT LAND WILL LEAVE SEATTLE FOR ANCHORAGE DUR-ING THE FIRST WEEK IN SEPTEMBER

We can't be sure of the date yet. Departure is planned for the first week in September. And we will arrive in Anchorage about 64 hours after leaving Seattle.

The tariff has been filed with the ICC. Copies are now available at our new office.

#### THE S.S. GREAT LAND HAS "ROLL-ON/ROLL-OFF" CAPABILITIES

It's unique. "Ro/Ro" as its commonly called, allows cargo to be driven on and off the ship, eliminating cargo handling, cargo transfer and packaging. It cuts down loading and unloading time by more than half. And time is money. Especially when you've got inventory sitting around waiting to get to market.



# TOTE HAS AN OFFICE, HERE IN ANCHORAGE, TO ANSWER ANY OF YOUR QUESTIONS

Pick up the phone, or better yet come on over and meet with us. Bill Maling, our president is in town this week. And Howard Acton (he's our Alaska General Manager) is eager to serve. He knows the Alaskan freight business inside out. So, if you want to know what TOTE can do for you, he's the man to call. You'll see.



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> 1519 Alaskan Wav. South Seattle, Wash., 98134 (206)628-4343