

ALASKA, YOUR SHIP HAS NOW REACHED SEATTLE

...WITH ITS FIRST CARGO FOR ALASKA, AND WILL SAIL INTO COOK INLET SATURDAY

IT'S AN OCEAN BRIDGE TO ALASKA

She's a beautiful sight, the Great Land, all 790 feet of her and she provides a uniquely flexible ocean transportation service to the 49th state. A system of ramps permit "roll-on/roll-off" capabilities — meaning limited-sized containers are no longer necessary. Any highway trailer that fits your cargo — fits our ship. And the speed of the Great Land means much less elapsed time port-to-port, as Alaskans will learn when their ship heads north this week with her first Alaskan cargo.

THE ANCHORAGE BERTHING PROBLEM

Before the "Great Land" arrives on Saturday, we hope we will have received approval of an agreement for berthing her which would be similar to that now enjoyed by Sea-Land. The approval of our application must come from the Federal Maritime Commission (FMC). Both TOTE and the City of Anchorage are urging approval of the application as are many individuals and organizations in Alaska who believe in the benefits from increased shipping capacity and competition.

However, objections have been filed with the FMC by Sea-Land and other competitors as well as some users of the petroleum dock. We are confident, though, that Alaska's need for the unique type of service offered by TOTE — via the Great Land — will result in speedy FMC approval of our application.

AN ALASKAN CORPORATION EMPLOYING ALASKANS

TOTE's Anchorage office stands ready to meet your needs now with the people most familiar with transportation problems that are uniquely "Alaskan."

READY TO SERVE YOU ARE:

Howard Acton, General Manager — An Alaskan resident for 11 years and formerly manager of Sea-Land's Kodiak office for 5 years.

Russell Painter, Operations Manager — An Alaskan resident for 30 plus years and formerly Regional Transportation Manager with Tesoro Alaskan Petroleum for 6 years.

Jack Anderson, Marketing Manager — An Alaskan resident for 36 years and formerly president of Anderson Transportation Company.

Dennis Westerlin, Traffic Supervisor — An Alaskan resident for 6 years and formerly with Alaska Carriers Association.

Charles May, Marketing Representative — An Alaskan resident for 7 years and formerly with Alaska Public Employee Association.

Robert Millar, Equipment Control Clerk — An Alaskan resident for 1-1/2 years and formerly with Sea-Land as Equipment Control Supervisor.

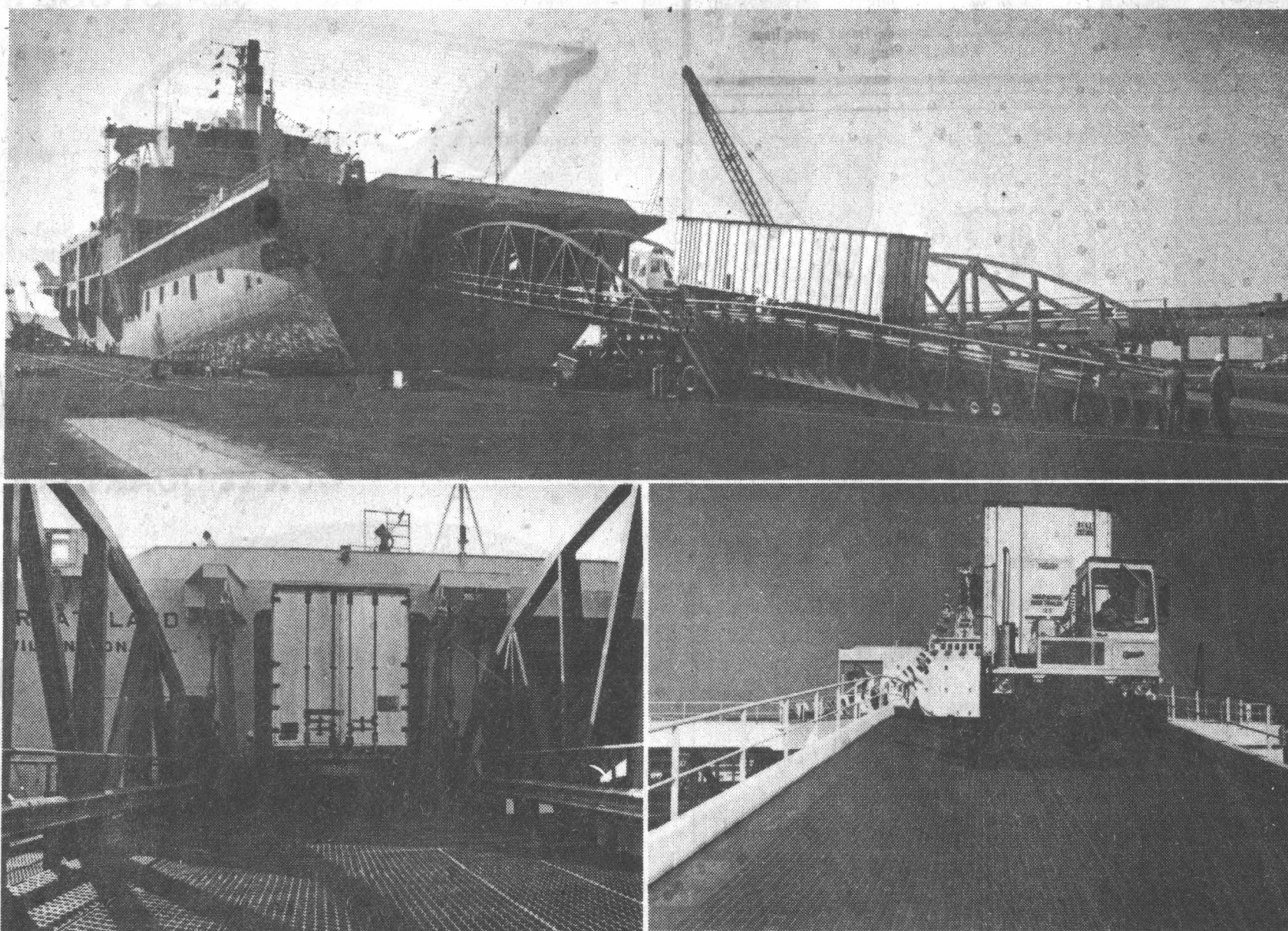
Rose Holliday, Administrative Assistant — An Alaskan resident for 11 years most recently with Kaps Transportation and with 5 years prior service with Sea-Land.

Barbara Zipkin, Marketing/Public Relations — An Alaskan resident for one year and formerly with Sea-Land as documentation supervisor.

NEW JOBS — NEW INCOME FOR ANCHORAGE

The growth of our Anchorage organization, establishment of Sea Star Stevedoring and inland cargo distribution agreements signed with several Alaskan trucking companies are evidence of the employment opportunities TOTE brings to Anchorage with its services. The cargo TOTE will move across the Anchorage dock will generate city revenue that will help local growth and expansion to meet the needs of the future.

We thank the Mayor and City Council for their acceptance of our berthing agreements and their efforts toward obtaining the FMC approval necessary to bring jobs and revenue to Anchorage.



Tote

AN ALASKAN CORPORATION

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