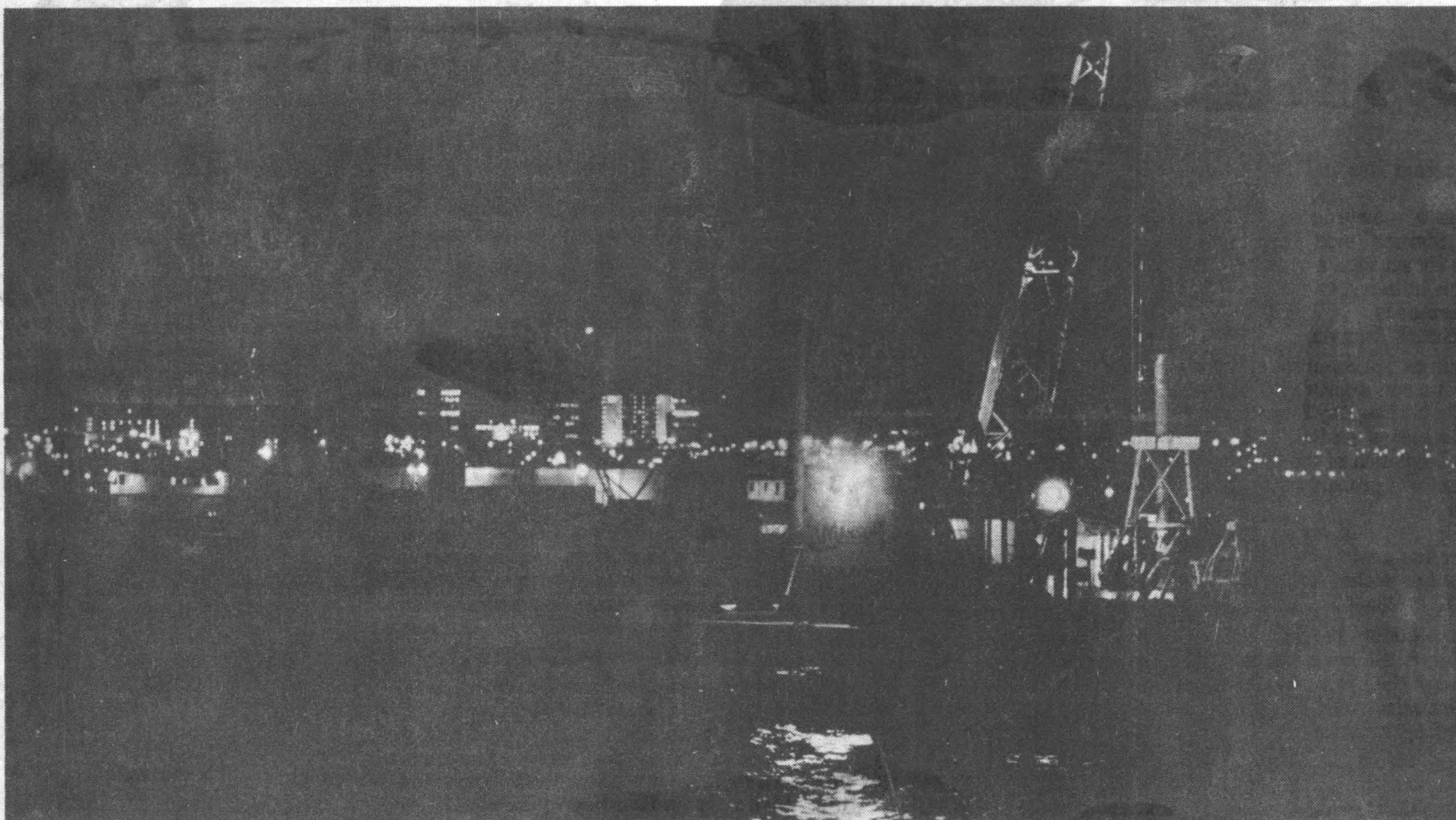


Anchorage Daily News/Marc Olson.

New ship in port

The Boxer Captain Cook, Sea-Land Service Co.'s new container ship, basks in the sunlight at Port of Anchorage Monday. The refrigerator ship, 425 feet long and 81 feet wide, holds 283 containers and will ply the Alaska to Japan route for the first time this week carrying a cargo of salmon.

Anchorage Daily News Friday, October 26, 1979



Anchorage Daily News/Monte Paulsen

On the waterfront

With the night-time skyline of Anchorage gleaming in the background, a dredging barge works through the darkness to keep the city's port deep enough for shipping, as Cook Inlet mud is constantly washing in with the tides.

Anchorage, Tacoma, TOTE- A 3-Way 'Love Affair'

The Port of Tacoma (Washington) and Totem Ocean Trailer Express late last month (July 27) dedicated the new Sittum Waterway Terminal, dubbed the Alaska Terminal.

The dedication began a little after 4 p.m. with the initial caution that the colorful canopy would have to be vacated by 6 p.m., when the Westward Venture, the first official caller at the TOTE-occupied terminal, would begin unloading.

The speeches were brief, stressing the strong relationship between Tacoma, TOTE and the Port of Anchorage, Alaska.

Walter Cotten, Tacoma port president, said that commissioners a day earlier had decided on the name Alaska Terminal to "clearly say to the shipping world that we are an important gateway to the largest state," as well as to "recognize and honor the Port of Anchorage and through it, all of Alaska."

Mr. Cotten asserted that construction of the \$5 million facility was a vote of confidence in Anchorage, in Alaska and in TOTE.

Robert B. McMillen, president of TOTE, assured the port that the confidence is warranted.

Pointing to an annualized average growth in tonnage of 19 percent a year since TOTE began operating in September, 1975, and of 18 percent a year in 40-foot equivalents, Mr. McMillen assured his hosts that "we are here to stay."

He said that 1979 projections are for a 57 percent share of northbound cargoes and revenues of \$54 million.

George M. Sullivan, mayor of Anchorage and chief executive officer of the Port of Anchorage, de-

clared that 45 percent of Alaskan imports move through Anchorage and half of those are delivered by TOTE from the Port of Tacoma.

Mike Parker, Tacoma mayor, presented Mr. Sullivan with the key to the City of Tacoma.

The Port of Tacoma presented a plaque to Mr. McMillen. The Port of Anchorage presented a plaque to the Port of Tacoma.

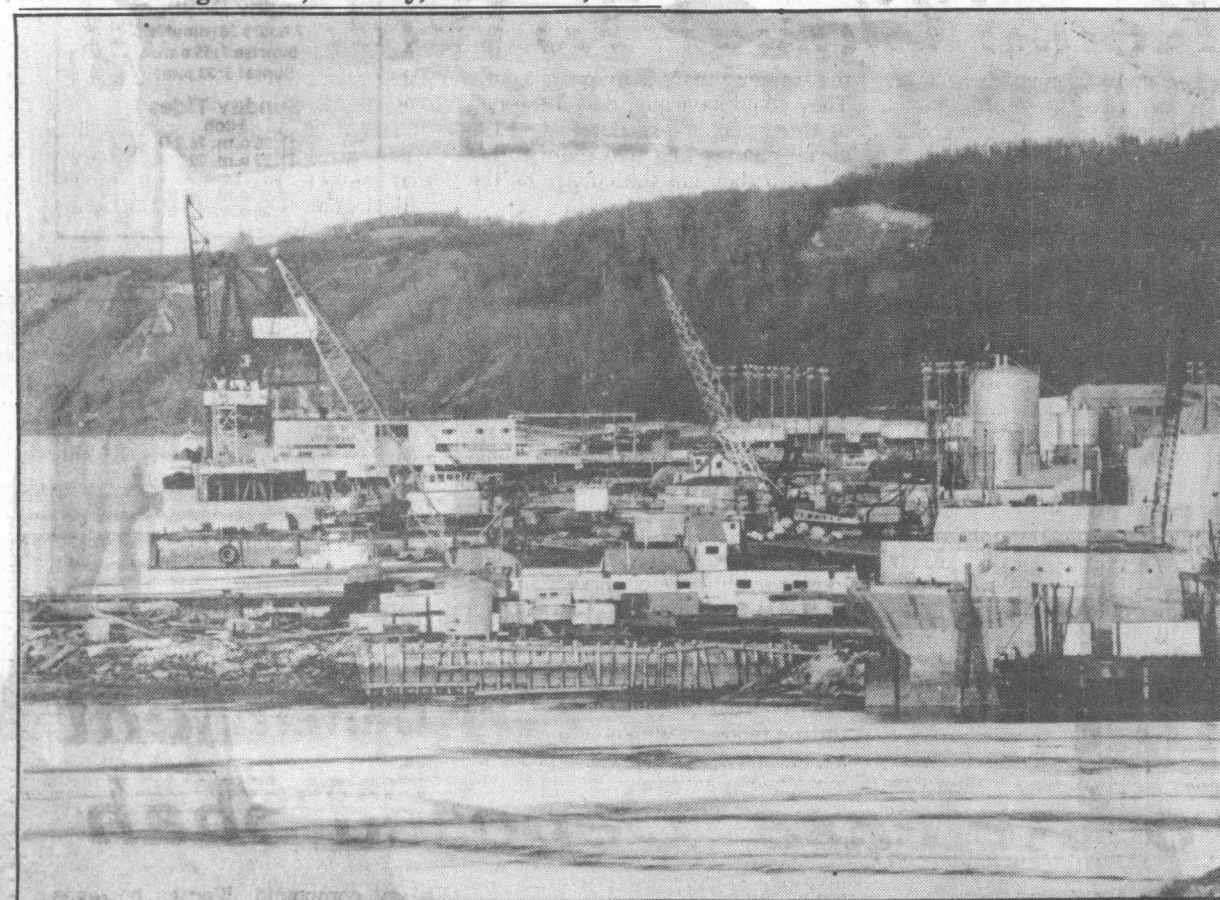
A ceremonial ribbon on one of the Westward Venture loading ramps was cut.

Then all adjourned to the refreshment tables.

And at exactly 6 p.m., the site became a hard-hat area again as equipment and crews moved in to see that TOTE kept to its turnaround time of 12 hours and backed up its boast of "the fastest service besides air."

(Warren Mantz)

2 The Anchorage Times, Saturday, November 10, 1979



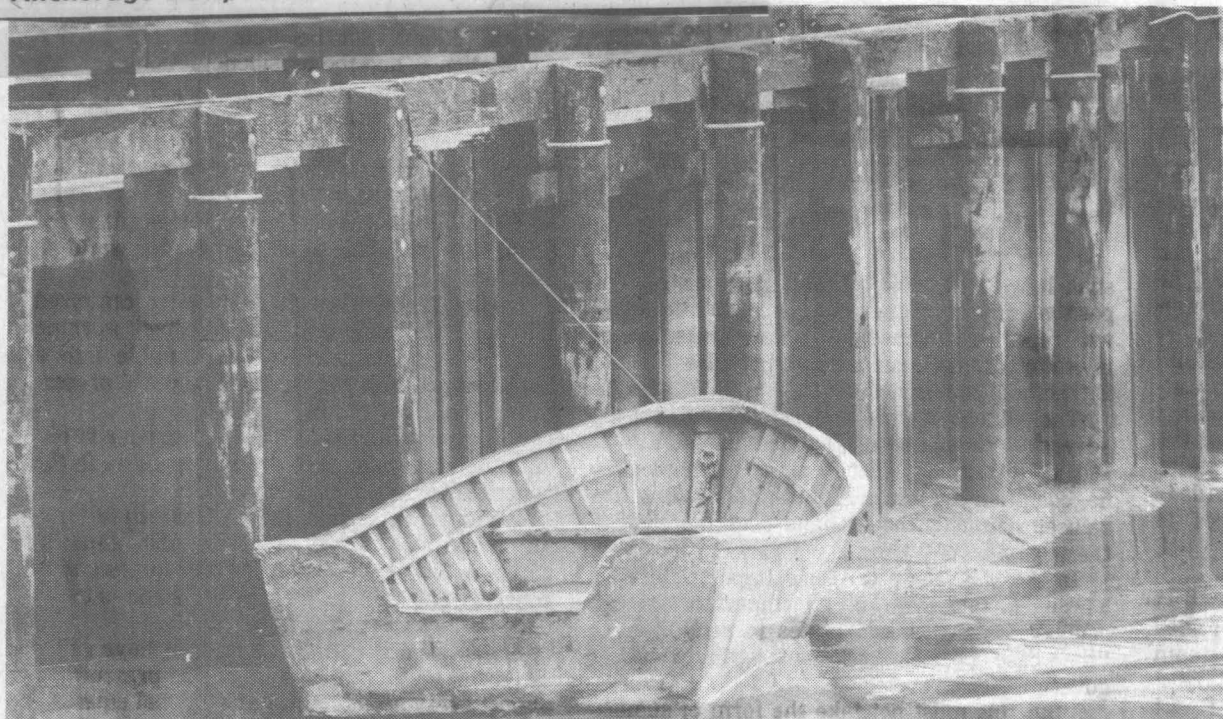
Times Photo By George Schmitz

PORT OF ANCHORAGE

Anchorage's port appears to be bustling with activity in this photograph taken Friday. The

municipal-owned facility was built with bond money passed by voters in the 1950s.

Anchorage Daily News Friday, November 16, 1979



Anchorage Daily News/Fran Durner

Quiet harbor

A wooden boat drops with the low tide on a recent calm day at the Anchorage city dock.

Friday, November 30, 1979, The Anchorage Times

Local Broker Is Appointed Marketing Manager For Port

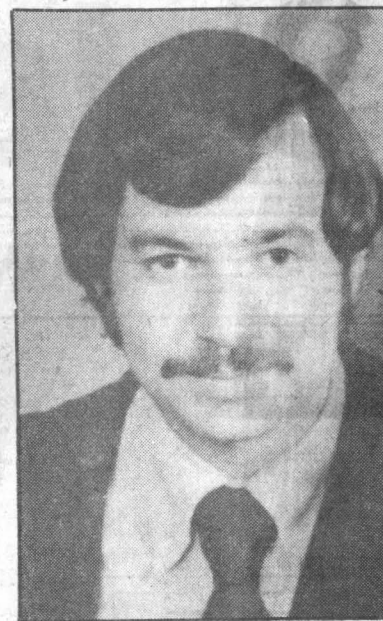
Anchorage Mayor George M. Sullivan has appointed a local mortgage broker as the new marketing and development manager for the Port of Anchorage.

Christopher Gates, 29, will oversee the city's effort to increase traffic and revenue at the port. His first major task will be to supervise a marketing study scheduled to begin early next year.

"Over half of all goods coming into Alaska move across our docks," Gates said. "We're 1,300 miles closer to Japan than is Seattle. Northwest ports sell themselves as the 'Gateway to Alaska.' We should be selling ourselves as the 'Gateway to North America.'"

A former mortgage broker for Anchor Mortgage Consultants in Anchorage, Gates came to Alaska three years ago from Chicago, where he was Midwest region trucking distribution manager for Kendall Company, a subsidiary of Colgate-Palmolive. He has a degree in business administration from the University of Tennessee.

Gates' post is a new one for the municipality and is central to Sullivan's economic development plans for the port. Gates said the marketing study will cover "all development scenarios through the year 2,000."



CHRISTOPHER GATES
Port Marketing Manager

It will be conducted by an as yet undetermined consultant and will cost about \$200,000, according to city transportation director James Dunn. The project will go to bid soon.

Alaska Journal of Commerce
December 10, 1979

Appointments

PORT OF ANCHORAGE

Christopher Gates has been appointed manager of marketing and development for the Port of Anchorage. Gates will supervise a study of potential markets for the port aimed at increasing the port's traffic and revenues. "We're 1,300 miles closer to Japan than is Seattle," he said. "Northwest ports sell themselves as the 'Gateway to Alaska.' We should be selling ourselves as the 'Gateway to North America.'" Before joining the port, Gates worked as a mortgage broker and in commercial real estate with Falcorn Financial Corp. and Anchor Mortgage Consultants.

Anchorage Times 12/12/79 Soviet Stern Trawler Docks In Anchorage

By The Associated Press

A stern trawler carrying the commander of the Soviet fleet in Alaska waters docked at the port of Anchorage this week.

Officials representing the United States and the Soviet Union were meeting to discuss foreign fishing regulations. The parties have met each year in Alaska to consider guidelines governing foreign operations within the 200-mile limit.

Approved in Congress in 1976, the 200-mile limit gave the United States the power to set foreign quotas which change annually, depending on fishery conditions.

The Soviet ship arrived Sunday and sailed Tuesday. While in port, the Soviets met with representatives of the U.S. Coast Guard and the National Marine Fisheries Service to go over quotas for next year.

Phil Chitwood, chief of management operations for the fisheries services, said the meetings went well.

The Soviet trawler is one of 100 vessels fishing in the Bering Sea and the Gulf of Alaska at various times of the year, primarily for bottomfish such as pollock and flounder.

The Anchorage Times, Sunday, December 16, 1979

Shipper Purchases 85 New Refrigerated Trailers

By JOHN KNOWLTON
Times Staff Writer

Things may be down at the Port of Anchorage but they're looking up for one of the shipping companies using the port.

Totem Ocean Trailer Express, Inc. last week ordered 85 new refrigerated containerized trailers at a cost of \$2.8 million for its Tacoma-to-Anchorage hauling operations, company president Robert McMillen said Friday.

McMillen said the new trailers probably will be in use by April 1 and will be used primarily to haul fresh produce from the Pacific Northwest. On the southbound journey, the trailers will be used to haul salmon, crab, bottomfish, herring and other seafoods, he said.

The trailers will be convertible so they can be heated in the winter to prevent freezing of commodities.

McMillen was in Anchorage Friday as part of a week-long swing through Alaska to hold a series of customer receptions in Fairbanks, Kenai and Anchorage.

He said in an interview the new trailers will be added to a fleet of 350 new trailers the company took delivery of this year. Those cost about \$2.5 million, McMillen added.

The increases in trailers purchased by Tote comes at a time of declining movement of freight through the Port of Anchorage. McMillen said tonnages are down about 9 percent at the port for 1979 with a similar decline anticipated for 1980.

But he said his company's five-year forecast projects an increase in port activity in 1980, '81 and '82, particularly if the proposed Alaska Highway natural gas pipeline is built.

His firm hopes to garner hauling contracts for much of the construction materials, iron and steel products and other commodities which would be used in constructing the 4,800-mile pipeline.

Likewise, Tote is talking with suppliers of the Nikiski natural gas liquefaction plant about gaining hauling contracts for them. Initial construction of the \$900 million plant is planned for this spring on the Kenai Peninsula.

Tote is now in its fifth year serving Anchorage and McMillen said his firm expects to have about 56 percent of the Anchorage market by the end of this year. That includes the rail belt area to Fairbanks and Kenai, he noted.