More Than a 'Dump-and-Run' Operation:

Smart Gravel Hauling Cinches Port Expansion Contract

Port of Anchorage expansion project involving 260,000 tons of gravel isn't the kind of job a moderately sized firm like Summit Paving & Construction, Inc. usually goes after. But when company owner Gerald Des Jarlais eyeballed the site, a lightbulb went on in his head and the wheels began to turn. Right away he knew he could underbid the big boys if only his plan for hauling that much gravel would come together.

It did and the Anchorage-based contractor, in joint venture with the firm Cowdery Excavating & Construction (COEXCO), won a \$3-million bid to turn nine acres of tidal mud flats into a paved parking area the Municipality is now leasing to Totem Ocean Trailer Express, Inc.

The joint venture underbid the next highest bidder, Wilder Construction, Inc. by \$70,000 overall and beat it by about \$250,000 on the gravel hauling and placement portion of the job.

Summit and COEXCO, which supplied all the equipment and machinery, got the project by proving that an innovative method of gravel delivery would work. During their site inspection, Des Jarlais and Bill McHenry, COEXCO vice president, noticed that two and sometimes three 80-car trains of gravel in place for about \$1 per ton south edge of the project site, which was ley pits over the spring-fall season. "Bill of the port.

project site almost right down the mid- said. could carry the gravel to a central point Anchorage, at about \$1.30 to \$1.50 per nine-acre project site."

Des Jarlais, who had worked for An- Trucking and placement costs would chorage Sand & Gravel, knew the push the gravel to \$6 per ton in place. state's largest aggregate supplier gets

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Jerry Des Jarlais, principal with Summit Paving (left), and Bill McHenry, vice president of Cowdery Excavating & Construction Co., review project details in front of the twin 48-in. conveyors used in the Port of Anchorage parking area.

an Alaska Railroad spur ended at the of gravel per day from Matanuska Val- less than the \$6 range other bidders then the northernmost developed area McHenry, COEXCO vice president, and Des Jarlais said. He calculated it would I talked above waylaying one of the have taken 250 belly-dump truckloads "Sighting down the track, I saw that AS&G daily trains and diverting it to per day to equal the 7,000 tons coming if extended, the spur would bisect the our jobsite over a spur extension," he in one 80-car train. "Figuring a two-

dle," Des Jarlais said. "Why not build The plan promised to reap a substanthere would be five trips a day, so you that extension complete with a trestle tial savings over normal aggregate would need 50 trucks hauling gravel where the bottom-dump railcars could transportation methods if it worked. In every day to equal what we unload from deposit their loads directly into a hop- bidding the job, Summit figured the cost one train in four to five hours with a per? From there, a conveyor system of gravel at Eklutna pits, 30 mi. from crew of seven." from which it could be spread over the ton. This is the closest truck haul point the contractors crossed their fingers for such a large amount of gravel. and went to the Alaska Railroad to see

"We were able to put the 260,000 tons McHenry said, "but you wouldn't be-

were figuring into the job using trucks," hour round trip from Eklutna pits,

A deal was concluded with AS&G and about constructing a spur addition with a trestle. "We got the railroad's okay,"

Article continued on following page.

Anchorage Port Bonds Pass

By Cary Virtue

he Port of Anchorage, Alaska will receive an extensive facelift, including a 40-ton Mitsubishi crane, thanks to a \$30 million general revenue bond package approved by the Anchorage Assembly in mid-October. "The improvements are going to

take us a good way toward the accomplishment of our masterplan which has been on the drawing boards for years," said Tyler Jones, port director. "Specifically it's facelift improvements and land development. We're excited by it."

The bond measure provides for a \$6 million expenditure for installation of a 40-ton Mitsubishi crane at terminal 2, and modifications to boast the lifting capacity of two 27.5 ton Paceco cranes to 30-ton capacity.

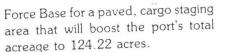
In addition to upgrading the lifting power, the booms will be able to reach over the ships and across the hatches. Jones said. When it is raised, the 40-ton steel crane will have a height of 178 feet above the dock.

Jones said the port will purchase the crane from Sea-Land Service, Inc. after its delivery to Anchorage. Sea-Land has a preferential lease agreement with the port for terminal Two. "It will be brought over in one piece and rolled onto the dock." Jones said. "The latest word is that the crane will be delivered in July of '86.

Other improvements in the bond package included:

• \$1 million to modify the Sea-Land dock to conform to Sea-Land's new ships (see The Pacific Maritime Magazine, November 1985.) Modifications include tie downs, electrical work, and installation of new wood timbers on the face of the 700-footlong dock. Other improvements include special docking fenders for bulbous-bowed ships.

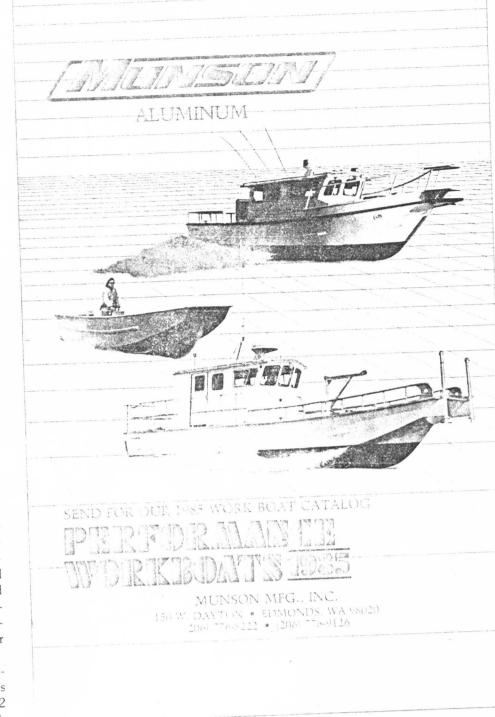
• \$9.7 million for the land development adjacent in the port area. Jones said the city hopes to lease 14.22 additional acres from Elmendorf Air



 \$3.5 million to make waterfront improvements such as installation of utilities and road improvements to encourage marine-related businesses to locate in the port area.

• \$3.2 million for a rail/trailer transfer yard, to be built on existing port property.

 \$7 million for a railroad extension to terminal 1. Improvements include resurfacing the top level of the dock. pouring new concrete and installation of crane rails.



Circle 139 on Reader Service Card

December 1985 37

The Pacific Maritime Magazine





WE HAVE confused our holds promise of turning an about our views of the pro- project that would produce posed Ship Creek Landing development and we hasten to set the record straight in case other readers are similarly perplexed.

To repeat, we think the suggestion that Alaska Railroad property at the Ship Creek tidal basin at Anchorage's waterfront "is an exciting concept that merits careful scrutiny." That seems to reflect a pretty strong and positive reaction new life into the downtown to the idea.

'But after having said that we launched into a discussion of downtown problems - including \$10 fines for those who sin against the ticking parking meter. There are other downtown problems, too, including the flight of long-time businesses to the sprawling suburbs or simply closing their doors for a lack of retail activity up and down the main thoroughfares.

is a different problem. Perhaps such remarks should have been delayed for another time while we sang the praises of the Ship Creek project.

So let's talk about that idea again and and concentrate on a single subject potential development of the waterfront.

Simply put:

• It's a good idea. Mayor Tony Knowles and his people — chief among them Port Director Tyler Jones and Planning ect. Director Bill Luria - are to be congratulated for some downtown parking . . . innovative thinking that

friends over in City Hall eyesore into a reclamation an attractive, thriving and economically viable addition to the city.

• Assuming it can be financed and is feasible from an engineering standpoint, it would provide Anchorage with a long-dreamed-of small boat harbor, a dock for handling cruise ships, a major new attraction for our growing tourist industry and an opportunity to breathe area, both residential and commercial.

REALISTICALLY, we suspect this waterfront development is years away. The railroad must get involved because it owns the land. The city presumably would have to buy out the present industrial lease on the 61 acres that the project would cover. A private investment partner would have to be brought in. Decisions would have to be made ALL OF THAT, however, on whether it would be proper for the city to hold an equity position in such a commercial real estate venture.

> And there will be a lot of other hurdles to jump.

Concepts of such a size take years to weave their way through the red tape. The important thing is that a visionary plan has been laid on the table and, as we said earlier, deserves real consideration. Now, we trust, City Hall

knows we support the proj-But to get back to that

