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## **Anchorage Port Commission Meeting Agenda**

Date: September 28, 2022 Time: 12pm – 2pm

- I. Call to Order and Roll Call
- II. Pledge of Allegiance
- **III. Port Safety Minute**
- IV. Approval of Agenda
- V. Approval of Meeting Minutes from August 10, 2022
- **VI. Port Director's Comments**
- VII. Informational Items
  - A. Operations and Maintenance Ronnie Poole
  - B. Engineering Matters Brian Weigand
  - C. Port Modernization Program John Daley
  - D. Finance Matters Cheryl Beckham
  - E. Grants, Resiliency, Security and Business Development Jim Jager
- VIII. Old Business PAMP Surcharge Discussion (Continued) Mr. Ross Risvold
- IX. New Business
- X. Public Comments
- **XI. Port Director's Closing Comments**
- **XII. Commissioner Comments**
- XIII. Meeting Schedule
- XIV. Adjourn



|  | 2022<br>Budget | 2022<br>Actuals | 2022 Budget vs Actual %<br>Target 67% |
|--|----------------|-----------------|---------------------------------------|
| Revenues                                   | •              |                 | · ·                                   |
| Cruise Ship Head Tax                       | -              | 66,755.00       | -                                     |
| Reimbursed Cost                            | 20,000.00      | 23,178.29       | 116%                                  |
| Dockage                                    | 1,110,413.00   | 762,244.00      | 69%                                   |
| Wharfage, Bulk Dry                         | 109,709.62     | 95,968.68       | 87%                                   |
| Wharfage, Bulk Dry - Debt Service          | 62,319.38      | 54,436.19       | 87%                                   |
| Wharfage, Bulk Liquid                      | 1,893,143.00   | 1,803,003.57    | 95%                                   |
| Wharfage Bulk Liquid - Debt Service        | 791,924.00     | 1,024,906.92    | 129%                                  |
| Wharfage, General Cargo                    | 4,031,278.00   | 2,958,814.78    | 73%                                   |
| Miscellaneous                              | 233,025.00     | 79,416.79       | 34%                                   |
| Office Rental                              | 40,000.00      | 35,354.38       | 88%                                   |
| Utilities, Water                           | 44,704.00      | 23,781.69       | 53%                                   |
| Crane Rental                               | 56,500.00      | 83,779.76       | 148%                                  |
| Pipe ROW Fee                               | 173,000.00     | 144,650.37      | 84%                                   |
| POL Value Yard Fee                         | 291,696.00     | 270,858.49      | 93%                                   |
| Security Fees                              | 1,477,975.00   | 1,008,114.32    | 68%                                   |
| Industrial Park Lease                      | 4,273,135.00   | 3,544,285.01    | 83%                                   |
| Ind Park Rental/Storage                    | 697,781.00     | 187,461.49      | 27%                                   |
| Gains & Losses on Investments              | 100,000.00     | 28,864.64       | 29%                                   |
| Cash Pools Short-Term Int                  | (6,000.00)     | (270,493.00)    | 4508%                                 |
| Total Operating/Non-Operating Revenue:     | 15,400,603.00  | 11,925,381.37   | 77%                                   |
| Expenses                                   |                |                 |                                       |
| Personnel Services                         | 2,933,524.00   | 1,681,780.80    | 57%                                   |
| Non-Labor                                  | 4,798,165.00   | 2,806,785.51    | 58%                                   |
| Total Operating Expenses:                  | 7,731,689.00   | 4,488,566.31    | 58%                                   |
| Legal Services - General (PIEP Litigation) | 1,617,462.00   | 123,694.85      | 8%                                    |
| MESA & Dividend payments                   | 2,126,920.00   | 1,772,235.50    | 83%                                   |
| Debt Service                               | 2,675,000.00   | 1,422,249.77    | 53%                                   |
| Depreciation and Amortization              | 7,937,791.00   | 5,291,860.67    | 67%                                   |
| Total Non-Operating Expenses:              | 14,357,173.00  | 8,610,040.79    | 60%                                   |
| Charges from Depts (IGC)                   | 1,426,255.00   | 950,836.67      | 67%                                   |
| Total Operating/Non-Operating Expenses:    | 23,515,117.00  | 14,049,443.76   | 60%                                   |
| *Net Income:                               |                | (2,124,062.39)  |                                       |
| Depreciation - Non Cash Item (Add back):   |                | 5,291,860.67    |                                       |
| *Available Cash Flow @ 8/31/22             |                | 3,167,798.27    |                                       |
| (* Unaudited)                              |                | <u> </u>        |                                       |

| Cash Balance @ 8/31/2022 | 17,905,704.43 |
|--------------------------|---------------|
|--------------------------|---------------|

| Miscellaneous Revenue Detail                                     |        |
|--|--------|
| Equipment Rental (Crane, Yokohama Fenders, Manbasket, Dumpster): | 26,958 |
| Water & Water Truck:   | 10,903 |
| Sanding & Snow Removal Services:                                 | 30,300 |
| Annual Fees (ORL Agreement Fee):                                 | 10,000 |
| Ship Creek Boat Launch Fees:                                     | 1,256  |
|  | 79,417 |
|  |        |

TONNAGE REPORT - Year-over-Year Comparison @ August 31

| Commodity Classification        | 2022      | 2021      | 2020             | 2019      |
|---------------------------------|-----------|-----------|------------------|-----------|
|                                 |           |           |                  |           |
| Freight NOS                     | 182       | 18        | 653              | 1,162     |
| Dry Bulk Goods                  | 85,429    | 54,376    | 52,084           | 79,862    |
| Petroleum, NOS (vessel fueling) | 21,879    | 38,680    | 38,110           | 106,114   |
| Vans/Flats/Containers           | 1,148,481 | 1,137,559 | 1,099,903        | 1,132,985 |
| Petroleum, Shoreside            | 788,853   | 740,438   | 553 <i>,</i> 499 | 540,785   |
| Petroleum, Bulk - Dockside      | 1,393,462 | 1,295,140 | 1,268,965        | 897,763   |
| Total Tonnage @ August 31:      | 3,438,285 | 3,266,211 | 3,013,214        | 2,758,671 |
| ·                               | ·         |           | ·                |           |

TONNAGE REPORT - Annual Comparison (2022 @ August 31, 2022)

| Commodity Classification        | 2022 - YTD | 2021      | 2020      | 2019      |
|---------------------------------|------------|-----------|-----------|-----------|
|                                 |            |           |           |           |
| Freight NOS                     | 182        | 36        | 689       | 1,167     |
| Dry Bulk Goods                  | 85,429     | 87,692    | 101,854   | 109,956   |
| Petroleum, NOS (vessel fueling) | 21,879     | 47,888    | 58,728    | 222,536   |
| Vans/Flats/Containers           | 1,148,481  | 1,638,486 | 1,642,547 | 1,655,612 |
| Petroleum, Shoreside            | 788,853    | 1,061,821 | 902,712   | 802,093   |
| Petroleum, Bulk - Dockside      | 1,393,462  | 2,151,883 | 1,997,845 | 1,474,399 |
| Total Tonnage:                  | 3,438,285  | 4,987,806 | 4,704,374 | 4,265,763 |