

Port of Alaska  
Budget to YTD Actual Comparison - Unaudited  
@ 12/31/2020



|   | 2020<br>Budget       | 2020<br>12/31/20 - Actuals | 2020 Budget vs Actual %<br>Target 100% |
|---|----------------------|----------------------------|--|
| <b>Revenues</b>                               |                      |                            |  |
| Cruise Ship Head Tax (2020 Season)            | -                    | -                          | 0%                                     |
| Reimbursed Cost                               | -                    | 27,879.01                  | 0%                                     |
| Dockage                                       | 1,360,413.00         | 1,270,136.40               | 93%                                    |
| Wharfage, Bulk Dry                            | 172,029.00           | 210,836.90                 | 123%                                   |
| Wharfage, Bulk Liquid                         | 2,185,067.00         | 2,961,881.26               | 136%                                   |
| Wharfage, General Cargo                       | 3,712,981.00         | 3,932,952.70               | 106%                                   |
| Miscellaneous                                 | 300,721.00           | 96,273.47                  | 32%                                    |
| Office Rental                                 | 40,000.00            | 37,800.00                  | 95%                                    |
| Utilities, Water                              | 44,704.00            | 27,704.50                  | 62%                                    |
| Crane Rental                                  | 56,500.00            | 124,502.29                 | 220%                                   |
| Pipe ROW Fee                                  | 173,000.00           | 186,667.83                 | 108%                                   |
| POL Value Yard Fee                            | 224,000.00           | 328,209.95                 | 147%                                   |
| Security Fees                                 | 1,477,975.00         | 1,494,762.18               | 101%                                   |
| Industrial Park Lease                         | 4,273,135.00         | 4,435,705.60               | 104%                                   |
| Ind Park Rental/Storage                       | 697,781.00           | 346,435.75                 | 50%                                    |
| Cash & Const Investm Pool Int                 | 537,000.00           | 408,644.74                 | 76%                                    |
| <b>Total Operating/Non-Operating Revenue:</b> | <b>15,255,306.00</b> | <b>15,890,392.58</b>       | <b>104%</b>                            |
| <b>Expenses</b>                               |                      |                            |  |
| Personnel Services                            | 2,932,004.00         | 2,638,136.57               | 90%                                    |
| Non-Labor                                     | 4,632,689.77         | 4,243,546.87               | 92%                                    |
| <b>Total Operating Expenses:</b>              | <b>7,564,693.77</b>  | <b>6,881,683.44</b>        | <b>91%</b>                             |
| Legal Services - General (PIEP Litigation)    | 2,490,016.00         | 1,897,605.30               | 76%                                    |
| MESA & Dividend payments                      | 1,917,772.36         | 1,917,772.36               | 100%                                   |
| Debt Service                                  | 1,860,470.87         | 1,860,470.87               | 100%                                   |
| Depreciation and Amortization                 | 7,187,791.00         | 7,431,347.39               | 103%                                   |
| <b>Total Non-Operating Expenses:</b>          | <b>13,456,050.23</b> | <b>13,107,195.92</b>       | <b>97%</b>                             |
| Charges from Depts (IGC)                      | 1,195,050.00         | 1,008,450.15               | 84%                                    |
| <b>Total Expenses:</b>                        | <b>22,215,794.00</b> | <b>20,997,329.51</b>       | <b>95%</b>                             |
| Net Income:                                   |                      | (5,106,936.93)             |  |
| Depreciation - Non Cash Item (Add back):      |                      | 7,431,347.39               |  |
| Available Cash Flow @ 12/31/2020              |                      | <u>2,324,410.46</u>        |  |

**Commodity Classification**

|                                    | 2020             | 2019             | 2018             | 2017             |
|------------------------------------|------------------|------------------|------------------|------------------|
| Freight NOS                        | 689              | 1,167            | 2,199            | 5,876            |
| Dry Bulk Goods                     | 101,853          | 109,956          | 105,326          | 97,223           |
| Petroleum, NOS (vessel fueling)    | 58,728           | 222,536          | 129,828          | 1,467            |
| Vans/Flats/Containers              | 1,642,547        | 1,655,612        | 1,631,303        | 1,592,473        |
| Petroleum, Shoreside               | 902,712          | 802,093          | 505,980          | 471,717          |
| Petroleum, Bulk - Dockside         | 1,997,845        | 1,474,399        | 1,574,029        | 1,329,089        |
| <b>Total Tonnage @ 12/31/2020:</b> | <b>4,704,374</b> | <b>4,265,763</b> | <b>3,948,665</b> | <b>3,497,845</b> |