

Revenues         Cruise Ship Head Tax (2020 Season)         -         -         0%           Reimbursed Cost         -         1,360,413.00         1,095,715.87         81%           Dockage         1,360,413.00         1,095,715.87         81%           Wharfage, Bulk Dry         172,029.00         210,836.90         123%           Wharfage, Bulk Liquid         2,185,067.00         2,358,929.44         108%           Wharfage, General Cargo         3,712,981.00         3,013,962.88         81%           Miscellaneous         300,721.00         100,492.17         33%           Office Rental         40,000.00         31,500.00         79%           Utilities, Water         44,704.00         27,704.50         62%           Crane Rental         56,500.00         104,602.30         185%           Pipe ROW Fee         173,000.00         153,686.09         89%           POL Value Yard Fee         224,000.00         241,133.61         108%           Security Fees         1,477,975.00         1,362,852.31         92%           Ind yark Rental/Storage         49,781.00         32,051.55         46%           Cash & Const Investm Pool Int         537,000.00         302,021.00         56% <td co<="" th=""><th></th><th>2020 Budget</th><th>2020 10/31/20 - Actuals</th><th>2020 Budget vs Actual % Target 83%</th></td>	<th></th> <th>2020 Budget</th> <th>2020 10/31/20 - Actuals</th> <th>2020 Budget vs Actual % Target 83%</th>		2020 Budget	2020 10/31/20 - Actuals	2020 Budget vs Actual % Target 83%
Reimbursed Cost	Revenues	_		-	
Dockage	Cruise Ship Head Tax (2020 Season)	-	-	0%	
Wharfage, Bulk Dry         172,029.00         210,836.90         123%           Wharfage, Bulk Liquid         2,185,067.00         2,358,929.44         108%           Wharfage, General Cargo         3,712,981.00         3,013,962.88         81%           Miscellaneous         300,721.00         100,492.17         33%           Office Rental         40,000.00         31,500.00         79%           Utilities, Water         44,704.00         27,704.50         62%           Crane Rental         56,500.00         104,602.30         185%           Pipe ROW Fee         173,000.00         153,686.09         89%           POL Value Yard Fee         224,000.00         241,133.61         108%           Security Fees         1,477,975.00         1,362,852.31         92%           Industrial Park Lease         4,273,135.00         3,682,932.45         86%           Ind Park Rental/Storage         697,781.00         320,513.55         46%           Cash & Const Investm Pool Int         537,000.00         302,021.00         56%           Expenses           Personnel Services         2,952,855.00         2,081,638.22         70%           Non-Labor         704 Operating Expenses:         7,585,545.00         5,4	Reimbursed Cost	-	21,474.00	0%	
Wharfage, Bulk Liquid         2,185,067.00         2,358,929.44         108%           Wharfage, General Cargo         3,712,981.00         3,013,962.88         81%           Miscellaneous         300,721.00         100,492.17         33%           Office Rental         40,000.00         31,500.00         79%           Utilities, Water         44,704.00         27,704.50         62%           Crane Rental         56,500.00         104,602.30         185%           Pipe ROW Fee         173,000.00         241,133.61         108%           POL Value Yard Fee         224,000.00         241,133.61         108%           Security Fees         1,477,975.00         1,362,852.31         92%           Industrial Park Lease         4,273,135.00         3,682,932.45         86%           Ind Park Rental/Storage         697,781.00         320,513.55         46%           Cash & Const Investm Pool Int         537,000.00         302,021.00         56%           Expenses           Personnel Services         2,952,855.00         2,081,638.22         70%           Non-Labor         4,632,690.00         3,404,040.84         73%           MESA & Dividend payments         2,061,849.00         1,917,772.36         93%<	Dockage	1,360,413.00	1,095,715.87	81%	
Wharfage, General Cargo         3,712,981.00         3,013,962.88         81%           Miscellaneous         300,721.00         100,492.17         33%           Office Rental         40,000.00         31,500.00         79%           Utilities, Water         44,704.00         27,704.50         62%           Crane Rental         56,500.00         104,602.30         185%           Pipe ROW Fee         173,000.00         153,686.09         89%           POL Value Yard Fee         224,000.00         241,133.61         108%           Security Fees         1,477,975.00         1,362,852.31         92%           Industrial Park Lease         4,273,135.00         3,682,932.45         86%           Ind Park Rental/Storage         697,781.00         320,513.55         46%           Cash & Const Investm Pool Int         537,000.00         302,021.00         56%           Expenses           Personnel Services         2,952,855.00         2,081,638.22         70%           Non-Labor         4,632,690.00         3,404,040.84         73%           Total Operating Expenses:         7,585,545.00         5,485,679.06         72%           Legal Services - General (PIEP Litigation)         3,045,000.00	Wharfage, Bulk Dry	172,029.00	210,836.90	123%	
Miscellaneous   300,721.00   100,492.17   33%   Office Rental   40,000.00   31,500.00   79%   Utilities, Water   44,704.00   27,704.50   62%   Crane Rental   56,500.00   104,602.30   185%   Pipe ROW Fee   173,000.00   153,686.09   89%   POL Value Yard Fee   224,000.00   241,133.61   108%   Security Fees   1,477,975.00   1,362,852.31   92%   Industrial Park Lease   4,273,135.00   3,682,932.45   86%   Ind Park Rental/Storage   697,781.00   302,021.00   56%   Total Operating Revenue:   15,255,306.00   13,028,357.07   85%   Security Fees   2,952,855.00   2,081,638.22   70%   Non-Labor   4,632,690.00   3,404,040.84   73%   Total Operating Expenses:   7,585,545.00   5,485,679.06   72%   Legal Services - General (PIEP Litigation)   3,045,000.00   967,033.69   32%   MESA & Dividend payments   2,061,849.00   1,917,772.36   93%   Debt Service   1,325,000.00   528,570.00   40%   Depreciation and Amortization   7,187,791.00   6,212,032.75   86%   Total Non-Operating Expenses:   13,619,640.00   9,625,408.80   71%   Charges from Depts (IGC)   1,028,846.00   788,834.28   77%   Total Expenses:   22,2234,031.00   15,899,922.14   72%   Net Income:   (2,871,565.08)   Depreciation - Non Cash Item (Add back):   6,212,032.75   Charges from Depts (IGC)   1,028,846.00   788,834.28   77%   Total Commitments   22,234,031.00   15,899,922.14   72%   Net Income:   (2,871,565.08)   Depreciation - Non Cash Item (Add back):   6,212,032.75   Charges from Depts (IGC)   1,028,846.00   788,834.28   77%   Total Commitments   22,234,031.00   15,899,922.14   72%   Net Income:   (2,871,565.08)   Depreciation - Non Cash Item (Add back):   6,212,032.75   Charges from Depts (IGC)   1,028,846.00   788,834.28   77%   Total Commitments   2,2234,031.00   15,899,922.14   72%   Total Commitments   2,2234,031.00   15,899,922.14   72%   Total Commitments   2,2234,031.00   15,899,922.14   72%   Total Commitments   2,2234,031.00   15,2203.75   10%	Wharfage, Bulk Liquid	2,185,067.00	2,358,929.44	108%	
Office Rental       40,000.00       31,500.00       79%         Utilities, Water       44,704.00       27,704.50       62%         Crane Rental       56,500.00       104,602.30       185%         Pipe ROW Fee       173,000.00       153,686.09       89%         POL Value Yard Fee       224,000.00       241,133.61       108%         Security Fees       1,477,975.00       1,362,852.31       92%         Industrial Park Lease       4,273,135.00       3,682,932.45       86%         Ind Park Rental/Storage       697,781.00       320,513.55       46%         Cash & Const Investm Pool Int       537,000.00       302,021.00       56%         Total Operating/Non-Operating Revenue:       15,255,306.00       13,028,357.07       85%         Expenses         Personnel Services       2,952,855.00       2,081,638.22       70%         Non-Labor       4,632,690.00       3,404,040.84       73%         Total Operating Expenses:       7,585,545.00       5,485,679.06       72%         Legal Services - General (PIEP Litigation)       3,045,000.00       967,033.69       32%         MESA & Dividend payments       2,061,849.00       1,917,772.36       93%	Wharfage, General Cargo	3,712,981.00	3,013,962.88	81%	
Utilities, Water         44,704.00         27,704.50         62%           Crane Rental         56,500.00         104,602.30         185%           Pipe ROW Fee         173,000.00         153,686.09         89%           POL Value Yard Fee         224,000.00         241,133.61         108%           Security Fees         1,477,975.00         1,362,852.31         92%           Industrial Park Lease         4,273,135.00         3,682,932.45         86%           Ind Park Rental/Storage         697,781.00         320,513.55         46%           Cash & Const Investm Pool Int         537,000.00         302,021.00         56%           Total Operating/Non-Operating Revenue:         15,255,306.00         13,028,357.07         85%           Expenses           Expenses           Personnel Services         2,952,855.00         2,081,638.22         70%           Non-Labor         4,632,690.00         3,404,040.84         73%           Total Operating Expenses:         7,585,545.00         5,485,679.06         72%           Legal Services - General (PIEP Litigation)         3,045,000.00         967,033.69         32%           MESA & Dividend payments         2,061,849.00	Miscellaneous	300,721.00	100,492.17	33%	
Crane Rental         56,500.00         104,602.30         185%           Pipe ROW Fee         173,000.00         153,686.09         89%           POL Value Yard Fee         224,000.00         241,133.61         108%           Security Fees         1,477,975.00         1,362,852.31         92%           Industrial Park Lease         4,273,135.00         3,682,932.45         86%           Ind Park Rental/Storage         697,781.00         320,513.55         46%           Cash & Const Investm Pool Int         537,000.00         302,021.00         56%           Expenses           Personnel Services         2,952,855.00         2,081,638.22         70%           Non-Labor         4,632,690.00         3,404,040.84         73%           Total Operating Expenses:         7,585,545.00         5,485,679.06         72%           Legal Services - General (PIEP Litigation)         3,045,000.00         967,033.69         32%           MESA & Dividend payments         2,061,849.00         1,917,772.36         93%           Debt Service         1,325,000.00         528,570.00         40%           Depreciation and Amortization         7,187,791.00         6,212,032.75         86%           Total Non-Operating Expenses:	Office Rental	40,000.00	31,500.00	79%	
Pipe ROW Fee         173,000.00         153,686.09         88%           POL Value Yard Fee         224,000.00         241,133.61         108%           Security Fees         1,477,975.00         1,362,852.31         92%           Industrial Park Lease         4,273,135.00         3,682,932.45         86%           Ind Park Rental/Storage         697,781.00         320,513.55         46%           Cash & Const Investm Pool Int         537,000.00         302,021.00         56%           Expenses           Personnel Services         2,952,855.00         2,081,638.22         70%           Non-Labor         4,632,690.00         3,404,040.84         73%           Total Operating Expenses:         7,585,545.00         5,485,679.06         72%           Legal Services - General (PIEP Litigation)         3,045,000.00         967,033.69         32%           MESA & Dividend payments         2,061,849.00         1,917,772.36         93%           Debt Service         1,325,000.00         528,570.00         40%           Depreciation and Amortization         7,187,791.00         6,212,032.75         86%           Total Non-Operating Expenses:         13,619,640.00         9,625,408.80         71%           Charges from Depts (IGC) <td>Utilities, Water</td> <td>44,704.00</td> <td>27,704.50</td> <td>62%</td>	Utilities, Water	44,704.00	27,704.50	62%	
POL Value Yard Fee         224,000.00         241,133.61         108%           Security Fees         1,477,975.00         1,362,852.31         92%           Industrial Park Lease         4,273,135.00         3,682,932.45         86%           Ind Park Rental/Storage         697,781.00         320,513.55         46%           Cash & Const Investm Pool Int         537,000.00         302,021.00         56%           Expenses           Personnel Services         2,952,855.00         13,028,357.07         85%           Non-Labor         4,632,690.00         3,404,040.84         73%           Total Operating Expenses:         7,585,545.00         5,485,679.06         72%           Legal Services - General (PIEP Litigation)         3,045,000.00         967,033.69         32%           MESA & Dividend payments         2,061,849.00         1,917,772.36         93%           Debt Service         1,325,000.00         528,570.00         40%           Depreciation and Amortization         7,187,791.00         6,212,032.75         86%           Total Non-Operating Expenses:         13,619,640.00         9,625,408.80         71%           Charges from Depts (IGC)         1,028,846.00         788,834.28         77%           Net Income: </td <td>Crane Rental</td> <td>56,500.00</td> <td>104,602.30</td> <td>185%</td>	Crane Rental	56,500.00	104,602.30	185%	
Security Fees         1,477,975.00         1,362,852.31         92%           Industrial Park Lease         4,273,135.00         3,682,932.45         86%           Ind Park Rental/Storage         697,781.00         320,513.55         46%           Cash & Const Investm Pool Int         537,000.00         302,021.00         56%           Total Operating/Non-Operating Revenue:         15,255,306.00         13,028,357.07         85%           Personnel Services         2,952,855.00         2,081,638.22         70%           Non-Labor         4,632,690.00         3,404,040.84         73%           Total Operating Expenses:         7,585,545.00         5,485,679.06         72%           Legal Services - General (PIEP Litigation)         3,045,000.00         967,033.69         32%           MESA & Dividend payments         2,061,849.00         1,917,772.36         93%           Debt Service         1,325,000.00         528,570.00         40%           Depreciation and Amortization         7,187,791.00         6,212,032.75         86%           Total Non-Operating Expenses:         13,619,640.00         788,834.28         77%           Charges from Depts (IGC)         1,028,846.00         788,834.28         77%           Net Income:	Pipe ROW Fee	173,000.00	153,686.09	89%	
Industrial Park Lease	POL Value Yard Fee	224,000.00	241,133.61	108%	
Ind Park Rental/Storage	Security Fees	1,477,975.00	1,362,852.31	92%	
Cash & Const Investm Pool Int         537,000.00         302,021.00         56%           Total Operating/Non-Operating Revenue:         15,255,306.00         13,028,357.07         85%           Expenses           Personnel Services         2,952,855.00         2,081,638.22         70%           Non-Labor         4,632,690.00         3,404,040.84         73%           Total Operating Expenses:         7,585,545.00         5,485,679.06         72%           Legal Services - General (PIEP Litigation)         3,045,000.00         967,033.69         32%           MESA & Dividend payments         2,061,849.00         1,917,772.36         93%           Debt Service         1,325,000.00         528,570.00         40%           Depreciation and Amortization         7,187,791.00         6,212,032.75         86%           Total Non-Operating Expenses:         13,619,640.00         9,625,408.80         71%           Charges from Depts (IGC)         1,028,846.00         788,834.28         77%           Total Expenses:         22,234,031.00         15,899,922.14         72%           Net Income:         (2,871,565.08)           Depreciation - Non Cash Item (Add back):         6,212,032.75	Industrial Park Lease	4,273,135.00	3,682,932.45	86%	
Total Operating/Non-Operating Revenue:   15,255,306.00   13,028,357.07   85%	Ind Park Rental/Storage	697,781.00	320,513.55	46%	
Expenses           Personnel Services         2,952,855.00         2,081,638.22         70%           Non-Labor         4,632,690.00         3,404,040.84         73%           Total Operating Expenses:         7,585,545.00         5,485,679.06         72%           Legal Services - General (PIEP Litigation)         3,045,000.00         967,033.69         32%           MESA & Dividend payments         2,061,849.00         1,917,772.36         93%           Debt Service         1,325,000.00         528,570.00         40%           Depreciation and Amortization         7,187,791.00         6,212,032.75         86%           Total Non-Operating Expenses:         13,619,640.00         9,625,408.80         71%           Charges from Depts (IGC)         1,028,846.00         788,834.28         77%           Total Expenses:         22,234,031.00         15,899,922.14         72%           Net Income:         (2,871,565.08)           Depreciation - Non Cash Item (Add back):         6,212,032.75	Cash & Const Investm Pool Int	537,000.00	302,021.00	56%	
Personnel Services       2,952,855.00       2,081,638.22       70%         Non-Labor       4,632,690.00       3,404,040.84       73%         Total Operating Expenses:       7,585,545.00       5,485,679.06       72%         Legal Services - General (PIEP Litigation)       3,045,000.00       967,033.69       32%         MESA & Dividend payments       2,061,849.00       1,917,772.36       93%         Debt Service       1,325,000.00       528,570.00       40%         Depreciation and Amortization       7,187,791.00       6,212,032.75       86%         Total Non-Operating Expenses:       13,619,640.00       9,625,408.80       71%         Charges from Depts (IGC)       1,028,846.00       788,834.28       77%         Net Income:       22,234,031.00       15,899,922.14       72%         Net Income:       (2,871,565.08)       6,212,032.75         Depreciation - Non Cash Item (Add back):       6,212,032.75       6,212,032.75	Total Operating/Non-Operating Revenue:	15,255,306.00	13,028,357.07	85%	
Non-Labor	Expenses				
Total Operating Expenses:       7,585,545.00       5,485,679.06       72%         Legal Services - General (PIEP Litigation)       3,045,000.00       967,033.69       32%         MESA & Dividend payments       2,061,849.00       1,917,772.36       93%         Debt Service       1,325,000.00       528,570.00       40%         Depreciation and Amortization       7,187,791.00       6,212,032.75       86%         Total Non-Operating Expenses:       13,619,640.00       9,625,408.80       71%         Charges from Depts (IGC)       1,028,846.00       788,834.28       77%         Total Expenses:       22,234,031.00       15,899,922.14       72%         Net Income:       (2,871,565.08)         Depreciation - Non Cash Item (Add back):       6,212,032.75	Personnel Services	2,952,855.00	2,081,638.22	70%	
Legal Services - General (PIEP Litigation)       3,045,000.00       967,033.69       32%         MESA & Dividend payments       2,061,849.00       1,917,772.36       93%         Debt Service       1,325,000.00       528,570.00       40%         Depreciation and Amortization       7,187,791.00       6,212,032.75       86%         Total Non-Operating Expenses:       13,619,640.00       9,625,408.80       71%         Charges from Depts (IGC)       1,028,846.00       788,834.28       77%         Total Expenses:       22,234,031.00       15,899,922.14       72%         Net Income:       (2,871,565.08)         Depreciation - Non Cash Item (Add back):       6,212,032.75	Non-Labor	4,632,690.00	3,404,040.84	73%	
MESA & Dividend payments       2,061,849.00       1,917,772.36       93%         Debt Service       1,325,000.00       528,570.00       40%         Depreciation and Amortization       7,187,791.00       6,212,032.75       86%         Total Non-Operating Expenses:       13,619,640.00       9,625,408.80       71%         Charges from Depts (IGC)       1,028,846.00       788,834.28       77%         Total Expenses:       22,234,031.00       15,899,922.14       72%         Net Income:       (2,871,565.08)         Depreciation - Non Cash Item (Add back):       6,212,032.75	Total Operating Expenses:	7,585,545.00	5,485,679.06	72%	
Debt Service         1,325,000.00         528,570.00         40%           Depreciation and Amortization         7,187,791.00         6,212,032.75         86%           Total Non-Operating Expenses:         13,619,640.00         9,625,408.80         71%           Charges from Depts (IGC)         1,028,846.00         788,834.28         77%           Total Expenses:         22,234,031.00         15,899,922.14         72%           Net Income:         (2,871,565.08)         6,212,032.75	Legal Services - General (PIEP Litigation)	3,045,000.00	967,033.69	32%	
Depreciation and Amortization         7,187,791.00         6,212,032.75         86%           Total Non-Operating Expenses:         13,619,640.00         9,625,408.80         71%           Charges from Depts (IGC)         1,028,846.00         788,834.28         77%           Total Expenses:         22,234,031.00         15,899,922.14         72%           Net Income:         (2,871,565.08)         6,212,032.75           Depreciation - Non Cash Item (Add back):         6,212,032.75	MESA & Dividend payments	2,061,849.00	1,917,772.36	93%	
Total Non-Operating Expenses:         13,619,640.00         9,625,408.80         71%           Charges from Depts (IGC)         1,028,846.00         788,834.28         77%           Total Expenses:         22,234,031.00         15,899,922.14         72%           Net Income:         (2,871,565.08)         6,212,032.75           Depreciation - Non Cash Item (Add back):         6,212,032.75	Debt Service	1,325,000.00	528,570.00	40%	
Charges from Depts (IGC)         1,028,846.00         788,834.28         77%           Total Expenses:         22,234,031.00         15,899,922.14         72%           Net Income:         (2,871,565.08)           Depreciation - Non Cash Item (Add back):         6,212,032.75	Depreciation and Amortization	7,187,791.00	6,212,032.75	86%	
Total Expenses:       22,234,031.00       15,899,922.14       72%         Net Income:       (2,871,565.08)         Depreciation - Non Cash Item (Add back):       6,212,032.75	Total Non-Operating Expenses:	13,619,640.00	9,625,408.80	71%	
Net Income:       (2,871,565.08)         Depreciation - Non Cash Item (Add back):       6,212,032.75	Charges from Depts (IGC)	1,028,846.00	788,834.28	77%	
Depreciation - Non Cash Item (Add back): 6,212,032.75	Total Expenses:	22,234,031.00	15,899,922.14	72%	
	Net Income:		(2,871,565.08)		
Available Cash Flow @ 10/31/2020 3,340,467.68	Depreciation - Non Cash Item (Add back):		6,212,032.75		
	Available Cash Flow @ 10/31/2020		3,340,467.68		

Commodity Classification
Freight NOS
Dry Bulk Goods
Petroleum, NOS (vessel fueling)
Vans/Flats/Containers
Petroleum, Shoreside
Petroleum, Bulk - Dockside
Total Tonnage @ 10/31/2020:

2020 - YTD	2019	2018	2017
689	1,167	2,199	5,876
101,854	109,956	105,326	97,223
55,946	222,536	129,828	1,467
1,385,836	1,655,612	1,631,303	1,592,473
733,116	802,093	505,980	471,717
1,600,987	1,474,399	1,574,029	1,329,089
3,878,428	4,274,514	3,948,665	3,497,845